

# Profit and Loss Report

9/12/2018

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01-01-2017 - 25-01-2018

	Jan - Aug 2017	Jan - Jan 2018	Variance YTD	Aug 2017	Variance LM
6105 Sales of Retail	570,629.97	70,423.65	500,206.32	56,268.61	56,268.61
6205 Sales of Raw Materials	3,428,945.18	12,464.07	3,416,481.11	484,680.45	484,680.45
6405 Sales of Resources		19,818.00	-19,818.00		.00
6710 Consulting Fees - Dom.	159,624.86		159,624.86	20,546.18	20,546.18
6810 Fees and Charges Rec. - Dom.	415.81		415.81	95.78	95.78
6910 Discount Granted	-20,313.17	-4,573.94	-15,739.23	-1,862.26	-1,862.26
<b>6100 Revenue</b>	<b>4,139,302.65</b>	<b>98,131.78</b>	<b>4,041,170.87</b>	<b>559,728.76</b>	<b>559,728.76</b>
7105 Cost of Retail	-458,101.61	-25,099.85	-433,001.76	-61,546.22	-61,546.22
7205 Cost of Raw Materials	-1,901,159.63	-96,800.09	-1,804,359.54	-243,126.94	-243,126.94
<b>7100 Cost</b>	<b>-2,359,261.24</b>	<b>-121,899.94</b>	<b>-2,237,361.30</b>	<b>-304,673.16</b>	<b>-304,673.16</b>
8100 Building Maintenance Expenses	-199,781.72	-456.69	-199,325.03	-22,749.71	-22,749.71
8200 Administrative Expenses	-51,980.85	-204.37	-51,776.48	-6,349.38	-6,349.38
8300 Computer Expenses	-27,638.24	-110.52	-27,527.72	-8,972.09	-8,972.09
8400 Selling Expenses	-104,037.15	-186.71	-103,850.44	-12,504.26	-12,504.26
8500 Vehicle Expenses	-26,485.47	-85.47	-26,400.00	-593.53	-593.53
8600 Other Operating Expenses	-45,585.63		-45,585.63	-261.29	-261.29
<b>8000 Operating Expenses</b>	<b>-455,509.06</b>	<b>-1,043.76</b>	<b>-454,465.30</b>	<b>-51,430.26</b>	<b>-51,430.26</b>
8710 Wages	-889,152.77	-1,000.27	-888,152.50	-101,703.98	-101,703.98
8720 Salaries	-252,669.34		-252,669.34	-31,938.96	-31,938.96
8730 Retirement Plan Contributions	-5,053.50		-5,053.50	-638.78	-638.78
8740 Vacation Compensation	-137,632.56		-137,632.56		.00
8750 Payroll Taxes	-24,923.25		-24,923.25		.00
<b>8700 Personnel Expenses</b>	<b>-1,309,431.42</b>	<b>-1,000.27</b>	<b>-1,308,431.15</b>	<b>-134,281.72</b>	<b>-134,281.72</b>
8820 Depreciation, Equipment	-1,942.00		-1,942.00	-290.00	-290.00
8830 Depreciation, Vehicles	-7,550.00		-7,550.00	-1,450.00	-1,450.00
<b>8800 Depreciation of Fixed Assets</b>	<b>-9,492.00</b>		<b>-9,492.00</b>	<b>-1,740.00</b>	<b>-1,740.00</b>
<b>8910 Other Costs of Operations</b>	<b>-1,858.21</b>	<b>-112.33</b>	<b>-1,745.88</b>	<b>-322.14</b>	<b>-322.14</b>
9110 Interest on Bank Balances	948.88		948.88		.00
<b>9100 Interest Income</b>	<b>948.88</b>		<b>948.88</b>		<b>.00</b>
9210 Interest on Revolving Credit	-23,574.57		-23,574.57		.00
9220 Interest on Bank Loans	-1,627.28		-1,627.28		.00
9230 Mortgage Interest	-37,958.78		-37,958.78		.00

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	Jan - Aug 2017	Jan - Jan 2018	Variance YTD	Aug 2017	Variance LM
9240 Finance Charges to Vendors	-56,643.53		-56,643.53	-7,613.46	-7,613.46
9250 Payment Discounts Granted	-1,858.21		-1,858.21	-226.94	-226.94
<b>9200 Interest Expenses</b>	<b>-121,662.37</b>		<b>-121,662.37</b>	<b>-7,840.40</b>	<b>-7,840.40</b>
<b>9310 Unrealized FX Gains</b>	<b>100.40</b>		<b>100.40</b>	<b>-312.80</b>	<b>-312.80</b>
<b>9320 Unrealized FX Losses</b>	<b>-206.54</b>		<b>-206.54</b>		<b>.00</b>
<b>9420 Extraordinary Expenses</b>	<b>-763.88</b>		<b>-763.88</b>	<b>-763.88</b>	<b>-763.88</b>
<b>Profit/Loss</b>	<b><u>-117,832.79</u></b>	<b><u>-25,924.52</u></b>	<b><u>-91,908.27</u></b>	<b><u>58,364.40</u></b>	<b><u>58,364.40</u></b>